

Basics of Building

Thursday, October 14, 2010

8:00 am to 5:00 pm

Skagit/Island Counties Builders Association presents...

Back to the Basics; Find out for Yourself!

NETWORK and become a **better industry partner** by learning about the residential construction process—from the builder/remodeler’s point of view. Associate members, builder/remodeler company staff, realtor’s, and others will learn the basic fundamentals of what it takes to build or remodel a home. You will be able to **see how your own interests**, requirements, and processes affect—and are affected by—those of the builder/remodeler.

Unlock the secrets of:

- ◆ **Current trends**, and stakeholders in the residential construction industry.
- ◆ **Sales & marketing** functions of the residential construction industry.
- ◆ Land acquisition and development
- ◆ **Financial tools** available to support building and remodeling projects.
- ◆ **Strategies** to **strengthen** the relationship between suppliers and builders/remodelers.



Accreditation

- ⊗ Designation Credit: CGA (Requirement)
- ⊗ 8 Real Estate Continuing Education Hours
- ◆ Continuing Education Credit: CGA, CAPS, CGB, CGR, GMB

Your instructor...

Cary Butler CGR, CAPS spent years in the U.S. Navy training up to 8,000 men in 11 months. He has since opened his own business receiving 5 construction excellence awards in the past two years. Cary has been a national and local instructor for over 8 years! He is an outstanding mentor and businessman!



Location:

Farmhouse Restaurant
13724 LaConner Whitney Rd
Mount Vernon, WA 98273
(360) 757-6916



Registration: Must register by 10/5/10

- \$195 Member
- \$230 Non-Member

No Shows Will Be Invoiced

Make checks payable and return to:

Building Industry Assn of Washington
P. O. Box 1909
Olympia, WA 98507
Phone: (360) 352-7800
Fax: (360) 352-1044
www.biaw.com



Presented by the Building Industry Assn. of Washington—and-
Skagit/Island Counties BA— *in cooperation with NAHB University of Housing*

The BIAW Real Estate School is approved under chapter 18:85 RCW; inquires regarding this or any other real estate school may be made to the WA Department of Licensing, Real Estate Program, P.O. Box 9048, Olympia, WA 98507

Name:	Phone:
Company:	Fax:
Address:	E-mail:
City/State/Zip:	If you are paying with a credit card, please call Amanda at 1-800-228-4229.