

# Land Development, Site Planning and Zoning

Thursday, October 21, 2010

8:00 am to 5:00 pm

Skagit-Island Counties Builders Assn. presents...

## LAND DEVELOPMENT ESSENTIALS!

Three stages **MUST** precede any development: **\*\*site planning, \*\*government approval and \*\*site improvements.** Get the **essential** overview of these critical processes. **KNOW** the tools to manage this process **effectively** so you have a **successful** development project.

**This course was designed for  
YOU the land developer!**

### Recognize:

- key issues confronting land developers in today's market
- basic phases of land development
- investment/risk relationships
- successful market research techniques

### Earn:

- 8 Real Estate Clock hours
- 8 Real Estate Appraiser hours
- Certified Graduate Associate (CGA) and Certified Graduate Builder (CGB) Credit

Presented by Skagit-Island Counties BA -and- Building Industry Association of Washington

*Your instructor...*

**Linda Poppert CGP,** works with Keller Williams Premier Partners all over Washington State, specializing in Land Development, Land Acquisitions, Custom Homes, Green Building and Light Construction. For the last 5 years Linda has been an active member of the BIA of Clark and Whatcom Counties, BIAW and NAHB. She has participated in everything from the Political Action Committee to the Women's Council.



### Location:

Farmhouse Restaurant  
13724 LaConner Whitney Rd.  
Mount Vernon, WA 98273  
(360) 757-6916



**Registration: Must register by 10/13/10**

- \$175 Member
- \$225 Non-Member

**No Shows Will Be Invoiced**

**Make check payable & return to:**

Building Industry Assn of Washington  
P. O. Box 1909  
Olympia, WA 98507  
Phone: (360) 352-7800  
Fax: (360) 352-1044  
www.biaw.com



The BIAW Real Estate School is approved under chapter 18:85 RCW; inquires regarding this or any other real estate school may be made to the WA Department of Licensing, Real Estate Program, P.O. Box 9048, Olympia, WA 98507



Name:	Phone:
Company:	Fax:
Address:	E-mail:
City/State/Zip:	If you are paying with a credit card, please call Amanda at 1-800-228-4229.