BUILDINGBLOCKS

Vol. 27 Issue 1

January/February 2023



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FEBRUARY IS BUILDER APPRECIATION MONTH

A BIG THANK YOU! to all our Builder Members for their contribution to the American Dream that allows citizens to own their own home!

THE REWARDS YOU GET FROM YOUR SICBA MEMBERSHIP ARE EQUALLY PROPORTIONAL TO YOUR INVOLVEMENT IN THE ASSOCIATION.

GET INVOLVED AND GROW
YOUR BUSINESS AND
PRESENCE IN YOUR
COMMUNITY

PROJECT OF THE YEAR PACKETS ARE BEING ACCEPTED NOW THROUGH MARCH 31st 2023. PROJECTS FINISHED IN 2022 ARE ELIGIBLE FOR THIS COMPETITION. PACKETS ARE AVAILABLE AT SICBA FOR YOUR USE WHILE SUBMITTING YOUR ENTRIES FOR THE 2022 PROJECT OF THE YEAR COMPETITION. CALL THE OFFICE AT 360 757-6916 AND LET US KNOW HOW MANY YOU NEED. OR CLICK HERE FOR THE APPLICATION

SICBA and SWHB Scholarship Applications for School Year 2023/2024 and Project of the Year Applications for 2022 are Inside this issue.

The Washington State Legislature is in session and there are many onerous proposals on their agenda that will adversely affect the industry and all small businesses in Washington State.

BIAW has a Legislative Update Call every Tuesday morning while the Legislature is in session that will update you on the items of interest that are already in the works or will be brought up for action in committees and the overall body of the House or Senate. This is your chance to hear what is happening that will affect you positively and negatively and I would recommend that you tune in if possible.

Contact Josie Cummings at BIAW if you are interested in participating. 800-228-4229

"Founded in 1979, we are your neighbors and community leaders, providing education and support for building industry professionals. We promote jobs for local people by encouraging homeownership, sustainable growth, environmentally conscious building practices and community stewardship for Skagit and Island Counties."

SICBA Member Discounts & Rebate Programs: "Members Do Business With Members"

- <u>Les Schwab Tire Center</u>, <u>Burlington</u> 10% discount on products & services to <u>all</u> SICBA members!
- NAHB Member Advantage Changes have been made to the program. We will post those when we get them from NAHB..
- <u>Craft Stove of Western Washington Inc.</u> SICBA members receive 10% off all your purchases & services at Craft Stove "Let our Family warm your family"!
- <u>Burlington Automotive</u> 10% off Parts and Labor on your vehicle repairs.
- Mister T's Awards & Embroidery Free set up of design for embroidery up to 30K stitches, a \$75 savings!

List your company here, too. Call or email SICBA 360-757-6916 or unfo@sicba.org for details

REMEMBER TO ALWAYS DO BUSINESS
WITH A SICBA MEMBER.
THEY ARE ALL REGISTERED, LICENSED,
INSURED AND BONDED AS REQUIRED.

2023 FOUNDATION SPONSORS

PLATINUM BRAND SPONSORS

Ward-Johnson Masonry & Tile - 20th Year

Yonkman Construction - 20th Year

Smiley Insurance Services - 19th Year

AAA KARTAK Glass & Closet - 19th Year

John Piazza Jr. Const. & Remodeling Inc - 8th Year

Frontier Building Supply 4th Year

Puget Sound Energy - 3rd Year

Cedar Country Lumber - 3rd Year

Inspire Homes - 2nd Year

Sound Cedar Lumber - 2nd Year

PNW Construction & Energy Services - 1st Year

Mountain Pacific Bank - 1st Year

WaFd Bank - 1st Year

GOLD SPONSORS

Larson Gross CPAs & Consultants - 3rd Year

True Bearing Built - 2nd Year

Builders First Source - 2nd Year

Bayless Electric - 1st Year

SILVER SPONSORS

E & E Lumber Inc - 16th Year

Land Title & Escrow - 3rd Year

Simpson Strong-Tie - 3rd Year

Skagit Habitat for Humanity - 1st Year

BRONZE SPONSORS

Broadview Appliance - 19th Year

Island Associate LLC - 1st Year

Right Way Plumbing & Heating - 1st Year

Our Foundation Sponsors keep your monthly membership event costs to a minimum.

THANK YOU Foundation Sponsors!





2023 OFFICERS

President – Curtis Banta 1st Vice President – Kim Piazza 2nd Vice President – Kelly Fox Secretary – Robert Desmarais Treasurer – Hugo Prado

2023 BOARD OF DIRECTORS

Builder Member – Josh Williamson Builder Member – Jay Roberts Builder Member – Charles Locke Builder Member – Bob Johnson Associate Member – Jason Joiner Associate Member – Kathy Sanchez Associate Member – April Moore Associate Member – Dee Dee Swartz

2023 STATE DIRECTORS

John Piazza (Life), Dottie Piazza (Life), Rick Tremaine (Life), Bob Moe (CAPS, Life), Scott Rainwater (Life), Bob Johnson (Life, CGP,CAPS), Ted Clifton (Life, CGB,MCGP), Patrick Hayes (Life), Kim Piazza, Curtis Banta (CBB, CGB), Chris Deasy, Charles Locke (CGP, CAPS), Robert Desmarais, Dee Dee Swartz, Kelly Fox

2023 NATIONAL DELEGATES

Dottie Piazza (Senior Life,), John Piazza (Senior Life), Bob Moe (Life, CAPS), Ted Clifton (Life MCGP, CAPS), Bob Johnson (CGB, CGP), Curtis Banta (CGB, CBB), Gary Wray

SICBA LIFE MEMBERS

The late Gordon Koetje Sr., Joe Souza, the late Ben Westberg, Marlene Westberg, Ann Brooks, Bruce Johnson, Don Wetsch, Dottie Piazza, The late Dennis Taylor, The late Rick Wibbens, Ed Stanton, John Piazza Sr, the late John Whitney and Patrick Hayes

SICBA OFFICE STAFF

Executive Officer
Membership Services Coordinator
Events/Marketing Coordinator

Wayne Crider Sydney Ross Pamela Sheedy

WELCOME NEW MEMBERS

WECU

ASSOCIATE – Banking P.O. Box 9750 Bellingham, WA98284 (360) 398-6828 Contact – Paul Cover Sponsor – Kelly Fox

Done Well Services LLC

ASSOCIATE – Excavation/ Land Clearing/ Site Prep 19256 Wildes Creek Lane Burlington, WA 98233 (360) 672-0627 Contact – Joshua Wellman Sponsor – Jim Thelen

Carletti Architects, P.S.

ASSOCIATE – Architecture 116 East Fir Street Suite A Mount Vernon, WA 98273 (360) 424-0394 Contact – Mauren Johnson Sponsor – Dee Dee Swartz

Harley Exteriors

ASSOCIATE – Window Installation/ Service 22122 20th Ave Southeast, Suite 157 Bothell, WA 98021 (425) 527-0076 Contact – Samantha Passaretti Sponsor – Robert Desmarais

Property Trio LLC

BUILDER – Custom/Single Family 322 Rowland Road Sedro Woolley, WA 98284 (360) 296-4665 Contact – Brandon Schuh Sponsor – Chris Peck

New American Funding

ASSOCIATE – Mortgage Loan Company 422 N 4th St Suite 101 Mount Vernon, WA 98273 (360) 420-8704 Contact – Brandy Neil Sponsor – Curtis Banta

Sykora Home Design

ASSOCIATE – Home Design 31327 68th Ave NW Stanwood, WA 98292 (360) 929-4639 Contact – James Sykora Sponsor – Curtis Banta

Leavitt Group Northwest

ASSOCIATE – Insurance Broker 31650 State Route 20 Suite 1 Oak Harbor, WA 98277 (425) 317-3587 Contact – Shelli Trumbull Sponsor – Jay Roberts

COMMITTEE REPORTS

Membership Committee Chair is Dee Dee Swartz

Welcome to the new year SICBA! Our resolution is to better our association this year! Whether that be through encouraging recruitment or retention, we are looking forward to the opportunity for a fresh start. Starting at the beginning of the year, we will be documenting each member's number of new recruits for the 2023 year. The more recruits, the more opportunities each member company will get to participate in our assortment of membership recognition events. The two major recognition events will be a Mariners game in June and the Peer to Pier Cruise in September. For more information on these events, please reach out to Sydney, our Membership Services Coordinator, at sydney@sicba.org. Depending on the number of recruits for the 2023 year, your company may also be rewarded with money off your yearly dues. Any member who recruits 5+ members during 2023 will receive the SICBA dues portion of their membership, for free (roughly \$192.00 off of their membership dues for the 2024-2025 year). Because we are also pushing retention for the coming years, we are rewarding companies who keep their new recruits in the association for the following year as well. If a member recruits 5+ new members in 2023 and those same 5 members renew at their one-year mark, the recruiting member will receive free membership for the 2025-2026 year. We are continually working on creating documents to help with recruitment so if you would like some copies to have for yourself, reach out to Sydney as well.

Home Tour Committee update: Chair is Curtis Banta

We are exploring the possibility of a tour this year. More to come.

Golf Committee update: Chair Joel Pasek

SAVE THE DATE: The 39th annual SICBA Golf Tournament will be on THURSDAY, July 13th, 2023, at Avalon Golf Links in Burlington. Grab your friends, clients, spouses and join us for a fun day in the sun! Sponsorship and Volunteer opportunities will be available!!

Events Committee update: Chair Kim Piazza

We are looking forward to our first Member Mixer of 2023 hosted by Ferguson Bath, Kitchen & Lighting Gallery on February 21st. February is also Builder Appreciation Month, and we will be celebrating our builders so come join us! Our next event will be the Home and Garden Show Kick Off on Thursday, March 23rd at the Skagit County Fairgrounds don't miss it! We have availability if you are interested in hosting future Member Mixers at your place of business email pam@sicba.org to discuss availability. Make sure to go to the SICBA website and check our events calendar for all event updates.

Home and Garden Show Committee update: Chair Robert Desmarais

We are proud to say that as of the end of January we have sold over 80 booths and are well on our way to having a large and successful show this March 24th, 25th and 26th! If you're thinking about having a booth don't delay any longer! Go to www.HomeShowVendors.com to secure your booth today. We have bands, food trucks, Ciscoe Morris, make and take classes and are happy to welcome back the Lego Contest, Birdhouse building and the Saturday evening Tasting Event! We are busy cooking up a new event with young entrepreneurs having exhibits on Saturday! We will need SICBA Members to man the entrance gates, the SICBA Booth and help with the make and take classes, Lego contest, birdhouses and tasting event so stay tuned for a volunteer sign up coming soon!

***If you are interested in joining a committee, let us know! We are always looking for more SICBA members to join and give their input, your voice matters. Email pam@sicba.org to find out which committee is right for you! *** If you are interested in the Membership Committee email Sydney at sydney@sicba.org

DON'T FORGET YOUR NAHB MEMBER BENEFITS!

Are you familiar with how to use your benefits as a member of NAHB? We want to make sure all of our members are getting the full value of their membership, including savings on over 20 national brands through NAHB's affinity program.

To access your benefits, go to the NAHB website <u>www.nahb.org</u>, log in using your unique member PIN, and go to nahb.org/savings.

If you need your PIN, or if you need to update your member of record to get a new PIN, contact Wayne, or Sydney at the SICBA office (360) 757-6916.

THANK YOU FOR RENEWING

November 1st 2022 - January 31st 2023 One Year Plus:

Doorman Commercial, LLC

Erik Mueller Contracting, Inc.

Saltchuck Mercantile, Inc

Propel Insurance

Asphalt Sealcoating, Inc.

Vacationland Construction

JEWELL ELECTRIC INC

Home Trust of Skagit

Spec Drywall, Inc

Fiberon

Servpro of Skagit County

Moseler Concrete LLC

Mountain Pacific Bank

Trico Heating

PNW Construction & Energy Services LLC

Five Years Plus:

Windermere Real Estate/Anacortes Properties

Whidbey Tech Solutions

Vinyltek Windows & Doors

Edge Analytical Inc

Milgard Windows & Doors

Excel Dairy Service Inc

Complete Roofing & Contracting

Hammond Electric Inc

Wildwood Homes LLC

Anania Trucking & Excavating LLC

A & E Insulation Inc

Commercial Alarm and Detection Inc

Excavation West, Inc

Island Property Management

Dihedral Builders - Skagit Custom Decks

Welch Brothers Construction

Ten Years Plus:

BYK Construction Inc

Doulos Construction Inc

Esary Roofing & Siding

Gary Whitcomb LLC

The TRUSS Company

Choice Landscapes LLC

DeRemer Carpentry

Horizon Audio, Video & Security

Wallace & Associates

Craft Stove of W. WA. Inc

Great Floors

Skagit County Planning & Development Services

TREB Executive Marketing LLC

IF YOU WOULD LIKE A PRINTED
VERSION OF THIS NEWSLETTER, CALL
THE SICBA OFFICE AND LET US KNOW.

(360) 757-6916 OR
EMAIL INFO@SICBA.ORG

Fifteen Years Plus:

Chuckanut Lighting

Lautenbach Recycling

DeWaard & Bode Appliances & Mattresses

Eager Beaver Tree Service Inc

C Johnson Construction Inc

Lawn Salon Landscaping Services LLC

Twenty Years Plus

Cascade Custom Homes & Design Inc

DeVries Homes LLC

Kings-Men Construction

Lang Custom Concrete & Construction Inc

LangCo NW Inc

Fisher Construction Group

Twenty-Five Years Plus

Barron Heating & Air Conditioning Inc

Builders First Source

Smiley Insurance Services

Crawford Garage Doors Inc

TRICO Companies, LLC

Thirty Years Plus

R & H Mechanical

Guardian Northwest Title & Escrow

Whitney Construction Inc

Mount Vernon Building Center

Dahlman Pump & Well Drilling Inc

Forty Years Plus

Chicago Title Co

Whidbey Residential Rentals Inc

GRADUATE DESIGNATIONS

SICBA recognizes these SICBA members for their commitment to professional growth.

They have earned and renewed the following NAHB and BIAW Designations:

Certified Graduate Associate (CGA)

Certified Graduate Builder (CGB)

Certified Graduate Remodeler (CGR)

Certified Aging-in-Place Specialist (CAPS)

Graduate Master Builder (GMB)

Certified Green Professional (CGP)

Certified New Home Sales Professional (CSP)

Certified Builder (BIAW Designation)

Paul Woodmansee, Cert Builder; BYK Construction Inc

Tim Woodmansee, Cert Builder: BYK Construction Inc

Jay Roberts, CGB, CGP; Cert Builder Cascade Custom Homes & Design

Ted Clifton, CGB, CGP, Master CGP; CVH Inc

Jim Hall, CGP; James Hall and Associates, Inc

Matt Kuehn, Cert Builder; No. 7 Development

Bob Moe, CAPS; Triple R Framing and Drywall

Bob Johnson, CGP, CAPS; Ward-Johnson Masonry & Tile

Ron Wright, CGP; Wright Construction & Design Inc

Scott Yonkman, CAPS, CGP; Cert Builder, Yonkman Cons Inc Curtis Banta, CGB, Cert Builder; Yonkman Construction Inc

John Piazza Jr., Cert Builder, John Piazza Jr Construction and Remodeling Inc.

Many more SICBA members are currently in the process of renewing or earning their designations!



BRING A POTENTIAL NEW MEMBER AND SICBA WILL COVER THEIR TICKET

ENJOY A NETWORKING NIGHT OUT







SATURDAY, MARCH 4TH - DOORS OPEN 5:00 PM

LOCATION: ANGEL OF THE WINDS ARENA



GROUNDBREAKING CEREMONY

for our four new builds!

You're invited to join us for our Groundbreaking Ceremony!

We will be celebrating breaking ground on our 42nd-45th builds. This will be our first time building more than two homes in a year!

Friday, Febuary 24 | 4:30p corner of Laventure & Blackburn, Mount Vernon 98273

42nd

43rd

Please RSVP to Cammie at c.chavez@skagithabitat.com or 706.206.0493

44th 45th

PROJECT OF THE YEAR

SUBMISSIONS MUST BE IN THE SICBA OFFICE NOT LATER THAN MARCH 31

CATEGORIES: Project completed by December 31, 2022. (Regardless of start date)

Entries are for Island and Skagit Counties.

The Grand Prize selected from winners of all categories submitted.

- 1. Commercial New Construction
- 2. Commercial Remodel
- 3. Single Family Residential 0 1999 square feet.
- 4. Single Family Residential 2000 3000 square feet.
- 5. Single Family Residential 3001 square feet and above.
- 6. Residential Remodel
- 7. Multi Family Residential up to 9 units.
- 8. Multi Family Residential 10 and more units.
- 9. Accessory Building 0 1999 square feet.
- 10. Accessory Building 2000 square feet and above.
- 11. Playhouse
- 12. Energy Efficiency and/or Built Green®
- 13. Site Improvement/Landscaping/Outdoor Structure
- 14. Subcontractor Contribution to overall project (must be nominated by GC.)

GRAND PRIZE FOR OVERALL PROJECT OF THE YEAR

CRITERIA

- 1. SICBA member in good standing.
- 2. Building design.
- 3. Area enhancement (neighborhood contribution/landscaping).
- 4. Craftsmanship.

SUBMISSION

1.	Category of Submission
2.	Project name and location
	General Contractor
	Designer
	Owner
	Submitted by
	Reason for submission
8.	\$45 fee for each submission
9.	Minimum 3 photographs per submission(May also include floor plan, plot plan or other pertinent material).

DEADLINES

- 1. Submission to the SICBA office by March 31, 2023
- 2. Awards will be presented at the SICBA Awards Dinner later this year.
- **Awards committee reserves the right to withhold awarding a grand prize during any competition period.

Skagit/Island Counties Builders Assoc Phone: (360)757-6916; Fax: (360 757-0604; Email: info@sicba.org

SICBA SCHOLARSHIP APPLICATION

SICBA's annual scholarship program is accepting applications until April 7. Nominees will be reviewed in late April or early May and the winner(s) will be announced in the June SICBA newsletter. The actual scholarship(s) will be awarded in late August for the beginning of the Fall term. SICBA mails checks directly to the educational institution. As a minimum, one son or daughter of a SICBA member or a SICBA member employee, who is in or entering higher education can compete to secure a scholarship up to \$2500. Students that are not related to a SICBA member may also compete for this same award as long as they are pursuing a career within the construction industry. Please include an email address so we can acknowledge receipt of your application.

APPLICATION: PLEASE PRINT CLEARLY so we can acknowledge receipt via email.

Name		_
Fmail		
Telephone	Grade entering	
Parent's name	nployee of SICBA company?	
Is Parent an owner or em	iployee of SICBA company?	
	(company name)	
	ommendation: at least two.	
2. List scholarships		
	s you will receive this year.	
What is your grade point	average?	scrip
Name of college or univer	ersity at which you are now registered or will attend:	1
College major	Proposed occupation	
How does your chosen m	Proposed occupation najor relate to the building industry?	
now does your chosen in	najor relate to the building industry:	
Are you currently working	g? Hours per week:	
Number of brothers or sis	sters supported by your parents	
How much financial help	will you receive from your immediate family?	
In what school or commu	unity activities have you participated?	
iii wiiat School of Collilliu	anity activities have you participateu?	

Please attach a paragraph or two telling your reasons for applying for this scholarship. Include your education objectives and any circumstances that might make this financial assistance important for the completion of your education.

This application will be reviewed only by the SICBA Executive Officer and the Scholarship Review committee and will be held in confidence.

<u>Return this application (or a copy), plus transcript and attachments to:</u>
*SICBA Scholarship***15571A Peterson Rd***Burlington, WA 98233-0671

DEADLINE FOR SUBMISSION: April 7 at the SICBA office.

South Whidbey Home Builders Phone: (360)757-6916; Fax: (360 757-0604; Email: info@sicba.org

SWHB SCHOLARSHIP APPLICATION

SICBA's annual scholarship program is accepting applications until April 7. Nominees will be reviewed in late April or early May and the winner(s) will be announced in the June SICBA newsletter. The actual scholarship(s) will be awarded in late August for the beginning of the Fall term. SICBA mails checks directly to the educational institution. As a minimum, one son or daughter of a SICBA member who is in or entering higher education can compete to secure a scholarship of up to \$1000. Another scholarship of up to \$1000 may be awarded to a worthy student within construction-related curriculum at Skagit Valley College or other institution of higher education. Please include an email address so we can acknowledge receipt of your scholarship application.

APPLICATION: PLEASE PRINT CLEARLY so we can acknowledge receipt via email

Name		
Address		
 Email		
Email	Grade enteri	ng
Parent's name Is Parent an owner or employee		
List the following on a separate		(company name)
1. References: (name & addr	-	
2. Scholarships applied		
3. Scholarships you will		
What is your grade point averag	ge?	lease include official trans
Name of college or university at	t which you are now	registered or will attend:
College major	Proposed occupa	tion
College major How does vour chosen maior re	Proposed occupa elate to the building	tion industry?
College major How does your chosen major re	Proposed occupa elate to the building	tion industry?
Are you currently working?	Hours per	week:
Are you currently working?	Hours per	week:
Are you currently working? Where are you currently workin Number of brothers or sisters s	Hours per	week:
Are you currently working?	Hours per	week:
Are you currently working? Where are you currently workin Number of brothers or sisters s How much financial help will yo	Hours per g? upported by your pa ou receive from your	week: arents immediate family?
Are you currently working? Where are you currently workin Number of brothers or sisters s	Hours per g? upported by your pa ou receive from your	week: arents immediate family?

Please attach a paragraph or two telling your reasons for applying for this scholarship. Include your education objectives and any circumstances that might make this financial assistance important for the completion of your education.

This application will be reviewed only by the SICBA Executive Officer and the Scholarship Review committee and will be held in confidence.

Return this application (or a copy), plus transcript and attachments to: *SWHB Scholarship***15571A Peterson Rd***Burlington, WA 98233-0671

DEADLINE FOR SUBMISSION: April 7 at the SICBA office.





Access the nation's largest and most reliable 4G LTE network.

Corporate Discount - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

\$20 for 3GB data on 3G/4G devices or \$30 for 5GB with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

Text Message Offer - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

Employee Discount - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

Accessories - 25% discount on select accessories.

*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

All Vericos Wireless offers are for a limited time only and are subject to equipment availability. Vertoon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Vertoos Wireless' Agreement with Customer including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Vertoon Wireless offers, however, Verton Wireless is not responsible for any errors or pressions.



Exclusive savings on business and leisure travel.

Companies and employees save 5% on hotel bookings—over and above Expedia's industry leading prices.



Discounted, contracted prices on over 30,000 supplies and services.

Free next-day delivery on standard orders over \$30.

FASTERAL

Discount pricing on maintenance, repair and operating supplies.

Local products and service at over 2,600 stores.

legalzoom

The nation's leading provider of online legal document services and legal plans to families and small businesses.

15% discount for NPP members.

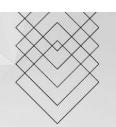
HOW TO GET STARTED

Signing up to be an NPP member is free and easy:

- Visit www.mynpp.com, click on "Join Now."
- · Select "Company," then "Construction."
- If applicable, select the appropriate Association from the dropdown menu and complete enrollment.







MEMBER MIXER

HOSTED BY

#FERGUSON®

Bath, Kitchen & Lighting Gallery
471 NORTH HILL BLVD

BURLINGTON, WA 98233

TUESDAY, FEBRUARY 21ST 5:00 - 7:00PM

BONUS DRAW: \$850

plus \$50 guaranteed to those who register, pay online, and show up!

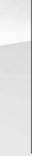
sponsored by:



\$15 Online Registration

Builders 1 Free Entrance!

RSVP by Feb 14th www.sicba.org/events







BOOK YOUR BOOTH TODAY!

at

www.HomeShowVendors.com

SICBA's is proud to announce it's 41st Annual Home and Garden Show is now open for booking to all vendors!

March 24th, 25th and 26th
The Skagit County Fairgrounds, Mt. Vernon

Exhibitors
Seminars
Garden Center
Kid Activities

Food Trucks
Live Music
Make & Take Classes
Wine/Beer Tasting Event

Contact pam@sicba.org (360)-757-6916 for more information

Home * Garden * Speakers * Food * Live Music* Classes* Lego Building Contest* Bird House Building *



Spikes are the members who are actively recruiting new members and encouraging all members to renew. With 6 credits, you become a spike: You earn 1 spike credit for each new member, 1 credit for the first year they renew and ½ credit each renewal thereafter. **Thank you to everyone listed below!** THE NAMES IN BOLD HAVE RECRUITED

A NEW SICBA MEMBER IN 2023

<u> All Time Big Spike (1,500+):</u>

*Kevin Kartak – 2666 Bob Moe – 1653

<u>Grand Spíke (1,000 - 1,499):</u>

+Patrick Hayes - 1450

Statesman Spike (500 - 999):

Robert Johnson – 915.5 +John Piazza Sr. - 503

Super Spíke (250 - 499):

*Jeff Hansell – 324.5 Walt Johnson – 284 +Dottie Piazza – 381 Scott Rainwater – 299 Martin Sippy – 394.75 Rick Tremaine – 417.5 +Don Wetsch – 268 Scott Yonkman – 259.5

Royal Spike (150 - 249):

Ted Clifton – 191.5 Barry Harter – 162.5 *Cameron Kartak – 174 Kym Kelly – 156 Ron Wallin – 196.5

Red Spíke (100 - 149):

Dan Folkers – 125 *Zane Morrison – 107 Thom Richter – 133 Jon Roberts – 108 Martha Rose – 134

+Edwin Stanton – 133.5 Rick Wibbens – 143 Gary Wray – 117.5

<u>Green Spíke (50 - 99):</u>

Josh Baldwin – 80.5 Ben Burton – 59 Chris Deasy – 83.5 *Brian Gentry – 77 Karl Krieg – 58

Keith Swanson – 80.5 *Paul Woodmansee – 72

Life Spikes (25 - 49):

Curtis Banta – 45.5 Dennis Boe – 41.5 **Kelly Fox – 25** David Hillman – 44 Charles Locke – 42 Roy Mureno – 40.5 Kim Piazza – 27.5 Brynn Riggins – 29 Jim Spane – 35.5 Dee Dee Swartz – 37.5

James Thelen – 28

<u>Spíkes (6 - 24):</u>

Samuel Brode – 17 Ed Clark - 8 Tina Cossel-Anderson – 7 Shellie Eubanks - 7.5 Don Fenimore – 7 Chad Fisher – 12 Duke Fisher - 6.5 Chad Gailey - 6.5 Michelle Grovdahl - 20.5 Jim Hall - 15.5 Ed Gemkow – 7 Hans Grovdahl – 14 Russell Hester – 6.5 Dave Holmly – 7.5 Evan Holzknecht – 11.5 Darrel Johnson - 9.5 Nate Kaplan – 12.5 Dave Johnson – 22 Greg Kreider – 8 *Troy Lautenbach – 11.5 Bill Losey – 6 Jeff Lervick – 6 K. Garl Long – 7 Jeremy McCullough - 6.5 Mike "Oly" Olsen – 8.5 Cathy Paules – 6.5 Ed Olsen – 8 Ed Perry – 8 *Jay Roberts - 18.5 John Piazza Jr. – 11.5 Scott Ramin – 6 John Ravnik – 12

Ed Olsen – 8 Mike "Oly" Olsen – 8.5 Cathy Paules – 6.5

John Piazza Jr. – 11.5 Scott Ramin – 6 John Ravnik – 12

Kathy Sanchez – 12 Peggy Schultz – 15 Bob Shupe – 11.5 *Nels Strandeberg – 6

Susan Trenary – 10.5 Kris Tully – 19 David Wallace – 6

Tiane White – 22.5 Dan Wickstrom – 14 Ron Wigal – 21 Joe Woodmansee – 16

Kris Yuan – 8.5 Julie Kostecka – 6

Spike Candidates with new members in November and December 2022

Chris Peck – 1 Nathan Thompson – 1

Star Recruiters with 5 or more new members in 2023:

*Also recruits in other local associations. +Life SICBA member

*** Numbers accurate based on 12/31/2022 Spike Report***

Spike Members are the lifeblood of our association. They are the members who are actively recruiting new members and encouraging all members to renew. Spike credits are earned with each new member recruited plus additional credits each year that member renews. Congratulations to our members who have attained a new spike level:

Kelly Fox - 25 Life Spike (25 - 49)

Thank you for your efforts to grow and sustain SICBA's membership!





WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

BIAWrebates.com

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR **PARTICIPATING MANUFACTURERS**

- REGISTER
- SUBMIT A REBATE CLAIM
- RECEIVE A REBATE CHECK

THE AVERAGE REBATE PER **BUILDER / REMODELER COMPANY** WHO PARTICIPATED IN 2021 WAS:

S1.582.20

PARTICIPATING MANUFACTURERS

































































































Builders Average Rebate 2021







SICBA's Calendar of Events

FEBRUARY 2023

Feb 7th - Noon - 1 PM SICBA Events Committee Meeting at SICBA/Zoom

Feb 9th - 9:00 AM SICBA Home and Garden Show Committee Meeting at SICBA/Zoom

Feb 14th - 4:30 PM SICBA Membership Committee Meeting at SICBA/Zoom

5:30 PM SICBA Board of Directors Meeting at SICBA/Zoom

Feb 15th - 8:00 AM to Noon CPR First Aid Class at Stone Pros in Burlington

Feb 21st - 5:00 PM SICBA Member Mixer at Ferguson (Click here)

Feb 25th - 8:00 AM to Noon CPR First Aid Class at Stone Pros in Burlington

Mar 2nd - 8:00 AM to Noon CPR First Aid Class at Stone Pros in Burlington

Mar 9th - 8:00 AM to Noon CPR First Aid Class at Stone Pros in Burlington

Mar 14th - 4:30 PM SICBA Membership Committee Meeting at SICBA/Zoom

5:30 PM SICBA Board of Directors Meeting at SICBA/Zoom

Mar 23rd - 5:00 PM Home Show Kick Off Mixer at the Skagit County Fairgrounds

Mar 24 - 26 SICBA Home and Garden Show at the Skagit County Fairgrounds

REMEMBER TO MARK YOUR CALENDARS FOR SICBA'S ANNUAL PEER TO PIER CRUISE IN SEPTEMBER. ALL YOU HAVE TO DO IS RECRUIT ONE NEW MEMBER AND YOU WILL BE ELIGIBLE TO GO ON THE CRUISE. ALSO, WE ARE PLANNING A TRIP TO A MARINERS GAME IN THE SUMMER. ALL YOU HAVE TO DO IS RECRUIT ONE NEW MEMBER FOR THAT AS WELL AND YOU WILL BE QUALIFIED.

AND DON'T FORGET THE SILVERTIPS EVENING OUT ON MARCH 4TH. (Click here)

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