

Vol. 25 Issue 5



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As members of your association, we would like to invite you to take advantage of all the programs the association has to offer through SICBA, BIAW and NAHB. If you have any questions, please feel free to call the

office at (360) 757-6916.

ARF YOU INTERESTED IN GOLF? THE COMMITTEE IS WORKING HARD ON OUR ANNUAL GOLF TOURNAMENT TO BE HELD JULY 9TH AT WHIDBEY GOLF CLUB IN OAK HARBOR. THEY CAN USE YOUR HELP. TO GET INVOLVED IN THIS FUN COMMITTEE, CALL THE SICBA OFFICE (360) 757-6916 AND WE CAN PUT YOU ON THE LIST TO HELP OR IF YOU WOULD LIKE TO SPONSOR THE EVENT. WE CAN ARRANGE THAT TOO!



REMEMBER TO ALWAYS DO BUSINESS WITH A SICBA MEMBER. THEY ARE ALL **REGISTERED, LICENSED, INSURED AND** BONDED AS REQUIRED.



#### SOUTH WHIDBEY HOME BUILDERS 2021 OFFICERS

*President* - Dave Johnson *Vice President* - Jim Thelen *Secretary* - Sally Paul

#### 2021 BOARD OF DIRECTORS

Builder Member – Bill Criswell Builder Member - Charles Locke (CGP, CAPS) Associate Member - Tiane White Associate Member - Matt Kukuk

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"Founded in 1979, we are your neighbors and community leaders, providing education and support for building industry professionals. We promote jobs for local people by encouraging homeownership, sustainable growth, environmentally conscious building practices and community stewardship for Skagit and Island Counties."

SICBA Member Discounts & Rebate Programs: "Members Do Business With Members"

 Les Schwab Tire Center, Burlington - 10% discount on products & services to <u>all</u> SICBA members!

• <u>NAHB Member Advantage</u> - Through GM, additional \$500 off new vehicle, \$1000 off fleet: NAHB Member Advantage \$500 off new vehicle purchase.

Redeem at: Blade Chevrolet and/or Dwayne Lane's Auto Family. Additionally, 15% off Service, Labor & Parts.

• <u>Craft Stove of Western Washington Inc.</u> - SICBA members receive 10% off all your purchases & services at Craft Stove "Let our Family warm your family"!

- <u>Burlington Automotive</u> 10% off Parts and Labor on your vehicle repairs.
- Mister T's Awards & Embroidery Free set up of design for embroidery up to 30K stitches, a \$75 savings!

List your company here, too. Call or email SICBA 360-757-6916 or <u>info@sicba.org</u> for details

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#### **GRADUATE DESIGNATIONS**

SICBA recognizes these SICBA members for their commitment to professional growth.

# They have earned and renewed the following NAHB and BIAW Designations:

Certified Graduate Associate (CGA) Certified Graduate Builder (CGB) Certified Graduate Remodeler (CGR) Certified Aging-in-Place Specialist (CAPS) Graduate Master Builder (GMB) Certified Green Professional (CGP) Certified New Home Sales Professional (CSP) Certified Builder (BIAW Designation)

Paul Woodmansee, Cert Builder; BYK Construction Inc Tim Woodmansee, Cert Builder: BYK Construction Inc Jay Roberts, CGB, CGP; Cert Builder Cascade Custom Homes & Design Ted Clifton, CGB, CGP, Master CGP; CVH Inc Jim Hall, CGP; James Hall and Associates, Inc Matt Kuehn, Cert Builder; No. 7 Development Bob Moe, CAPS; Triple R Framing and Drywall Bob Johnson, CGP, CAPS; Ward-Johnson Masonry & Tile Ron Wright, CGP; Wright Construction & Design Inc Scott Yonkman, CAPS, CGP; Cert Builder, Yonkman Construction Inc

**Curtis Banta**, CGB, Cert Builder; Yonkman Construction Inc **John Piazza Jr.**, Cert Builder, John Piazza Jr Construction and Remodeling Inc.

Many more SICBA members are currently in the process of renewing or earning their designations!





IF YOU WOULD LIKE A PRINTED VERSION OF THIS NEWSLETTER, CALL THE SICBA OFFICE AND LET US KNOW. (360) 757-6916 OR EMAIL INFO@SICBA.ORG

# 2021 OFFICERS

President – Kim Piazza 1st Vice President – Curtis Banta 2nd Vice President – Kris Tully Secretary – Dee Dee Swartz Treasurer – Lisa Munson Immediate Past President – Jay Roberts CBB, CGP

# 2021 BOARD OF DIRECTORS

Builder Member – Martha Rose Associate Member – Kelly Fox Associate Member – Kathy Sanchez Associate Member – Jay Oakes Associate Member – Robert Desmarais So. Whidbey Home Builders Rep. – Sally Paul and/or Bill Criswell

# **2021 STATE DIRECTORS**

John Piazza (Life), Dottie Piazza (Life), Rick Tremaine (Life), Bob Moe (CAPS, Life), Scott Rainwater (Life), Bob Johnson (Life, CGP,CAPS), Ted Clifton (Life, CGB,MCGP), Patrick Hayes (Life), Kim Piazza, Jay Roberts, Curtis Banrta (CBB, CGB), Chris Deasy, Charles Locke (CGP, CAPS), Lisa Munson, Dee Dee Swartz, Kelly Fox

# **2021 NATIONAL DELEGATES**

Dottie Piazza (Senior Life,), John Piazza (Senior Life), Bob Moe (Life, CAPS),Ted Clifton (Life MCGP, CAPS), Bob Johnson (CGB,CGP)

# SICBA LIFE MEMBERS

The late Gordon Koetje Sr., Joe Souza, the late Ben Westberg, Marlene Westberg, Ann Brooks, Bruce Johnson, Don Wetsch, Dottie Piazza, The late Dennis Taylor, The late Rick Wibbens, Ed Stanton, John Piazza Sr, the late John Whitney and Patrick Hayes

# SICBA OFFICE STAFF

Executive Officer - Wayne Crider Membership / Service Coordinator – Shannon Henderson Events/Marketing Coordinator –

## DON'T FORGET YOUR NAHB MEMBER BENEFITS!

Are you familiar with how to use your benefits as a member of NAHB? We want to make sure all of our members are getting the full value of their membership, including savings on over 20 national brands through NAHB's affinity program.

To access your benefits, go to the NAHB website <u>www.nahb.org</u>, log in using your unique member PIN, and go to nahb.org/savings.

If you need your PIN, or if you need to update your member of record to get a new PIN, contact Shannon at the SICBA office at (360) 757-6916.

SICBAPAC is looking for members to get involved in the political process. SICBAPAC is affiliated with SICBA but is not part of your SICBA Membership. There is an additional voluntary \$25 per year dues requirement to be a part of SICBAPAC beyond your normal SICBA membership costs. If you are interested in becoming involved in the political process, give

Wayne a call at the SICBA office.

#### **COMMITTEE REPORTS**

#### Membership Committee: <u>Chair is Lisa Munson</u> Hello SICBA members,

The Membership Committee would like to welcome its seven new members: ABS Bookkeeping Solutions, Summit Funding, Madrona Home Maintenance, Central Welding Supply, Devline Rail, Boulder Creek, Rouw Insurance Services, R and J Dirtworks and Northwest Permit Services. Please make sure to welcome them at the next member mixer.

We would also like to welcome our newest team member, Shannon Henderson, Membership Committee Coordinator. We are very excited to have her onboard and look forward to working with her. Happy Spring! Lisa

#### Home and Garden Show Committee; <u>Chair is</u> <u>Robert Desmarais</u>

The Home and Garden Show was a great success virtually this year. We are waiting for the accounting to be complete to know what the outcome was but everyone we have spoken with have said it was good. We certainly hope to have an in person show next year and are starting our planning for that. If anyone would like to be a part of the planning, either give me a call or let Wayne or Shannon know at the SICBA office.

If you are interested in joining a committee, let us know! Email the SICBA office to find out which

## WELCOME NEW MEMBERS

#### Join us in welcoming the following new members in the month of April! ABS Bookkeeping Solutions, LLC

Associate - Bookkeeping 333 NE Bryant St Portland, OR 97211 (360) 840-0411 Contact: Michelle Aulday Sponsored by Kris Yuan of Keystone Building Service, LLC **Boulder Creek** 

#### Boulder Creek

Associate - Landscaping 1500 Continental Place Mount Vernon, WA 98273 (360) 661-7850 Contact Person: Travis Powell Sponsored by Nate Kaplan of Kaplan Homes Unlimited, LLC

#### Central Welding Supply

Associate – Welding Supplies 13300 38th Ave NE Marysville, WA 98271 (360) 454-5540 Contact: Dale Wilton Sponsored by Zane Morrison of Blade Chevrolet

#### **Devline Rail**

Associate - Rail Manufacturer/Supplier 3813 168th Street NE, Suite 7 Arlington, WA 98223 (360) 941-7495 (work) Contact: <u>Devin Mergens</u> Sponsored by Paul Woodmansee of BYK Construction

#### Madrona Home Maintenance

Builder – Custom/Single Family; Remodel 13760 Tibbles Ln Anacortes, WA 98221 (360) 333-8130 Contact: <u>Rich Heidecker</u> Sponsored by Ben Sousa of CraftStove **NorthWest Permit Services** 

#### Northwest Permit Services

Associate – Permitting 12121 Admiralty Way, # I305 Everett, WA 98204 (253) 225-3307 Contact Person: Mark Robinson Sponsored by David Orth of Lexar Homes of Burlington

#### R and J Dirtworks

Associate – Excavating Contractors PO Box 1758 Mount Vernon, WA 98273 (360) 391-2718 Contact: <u>Jeremy Chastain</u> Sponsored by Arne Svendsen of Arne Svendsen Trucking

#### **Rouw Insurance Services**

Associate – Insurance 408 S. 2<sup>nd</sup> Street Mount Vernon, WA 98273 (360) 336-6149 Contact: <u>Indira Rouw</u> Sponsored by Kim Piazza of John Piazza Jr. Construction & Remodeling

#### **Summit Funding**

Associate - Mortgage Loan Officer 275 SE Cabot Dr. Suite A8 Oak Harbor, WA 98277 (360) 553-3853 Contact: Jahleel Vester Sponsored by Curtis Banta of Yonkman Construction

As many of you know, both Jonathan Metz and Khalyn King are no longer with SICBA. We are currently looking for an Events Coordinator and Shannon has taken over as Membership Coordinator. We are going through everything to be sure everything is correct and all our members are listed properly. If you happen to get a call from us, just know we are only confirming information to be sure you are properly represented to SICBA, BIAW and NAHB.



# **DISCOUNT PRICING** for CONSTRUCTION MEMBERS

National Purchasing Partners negotiates discounted rates on products and services, and passes the savings to our many members.

#### NPP MEMBERSHIP IS FREE.

Available products include:

Office Supplies Travel Maintenance & Repair Tech Devices Fleet Management Remote Surveillance and more...



Access the nation's largest and most reliable 4G LTE network.

Corporate Discount - 22% discount on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).

\$20 for 3GB data on 3G/4G devices or \$30 for 5GB with Mobile Hotspot on 4G smartphone devices for corporate subscribers.

Text Message Offer - 250 per month for free, 500 per month for \$5, or unlimited per month for \$10.

Employee Discount - Up to 18% discount on eligible wireless calling plans \$34.99 and higher (15% discount, plus 3% if enrolled in paperless billing and My Verizon).

Accessories - 25% discount on select accessories.

\*Eligibility Requirement: Company must be a commercial construction company, home builder, remodeler or other trade craftsman.

All Variation Wireless offers are for a limited time only and are subject to equipment availability. Variation Wreless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Varizon Wireless' Agreement with Customer Incieding, but not limited to, Customer eligibility requirements, Every effort is made to ensure the accuracy of the Verizon Wheless offers, however, Vertoon Wheless is not responsible for any errors or omissions.

# **Expedia**

Exclusive savings on business and leisure travel.

Companies and employees save 5% on hotel bookings-over and above Expedia's industry leading prices.

Advantage

Discounted, contracted prices on over 30,000 supplies and services.

Free next-day delivery on standard orders over \$30.



Discount pricing on maintenance, repair and operating supplies.

Local products and service at over 2,600 stores.



The nation's leading provider of online legal document services and legal plans to families and small businesses.

15% discount for NPP members.

# HOW TO GET STARTED

Signing up to be an NPP member is free and easy:

- Visit www.mynpp.com, click on "Join Now."
- Select "Company," then "Construction."
- If applicable, select the appropriate Association from the dropdown menu and complete enrollment.



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Want to buy or refi your business space?



# Our streamlined loans help you do it with ease.

When it comes to business success, timing is key. At Banner Bank, we're pleased to offer solutions to help your company take the next step when the time is right. If you are looking to purchase or refinance your real estate property, our QuickStep™ Owner-Occupied Real Estate Loan can help you do it in stride.

The QuickStep<sup>™</sup> Loan offers a streamlined application and underwriting process to more swiftly meet your capital needs with financing of \$50,000 to \$1 million. Applicants usually receive an answer within a few days of submitting a completed application.

For a limited time, you can lock in a great fixed rate on a QuickStep Owner-Occupied Real Estate Loan, fully amortized for up to 20 years:

- 3.50% for the first five years\*
- 3.99% for the first 10 years\*
- Bank pays cost of evaluations\*. Borrower to pay other closing costs.

#### The QuickStep Loan features:

- Fast, in-house decision-making
- No balloon payment
- No prepayment penalty

#### To learn more or apply:

Talk to your banker or call us at 800-272-9933. We look forward to helping your business succeed.

\*Initial five- and 10-year rate includes 1.00% discount for auto-pay from a Banner Bank Business Checking Account. Rate adjusts to Prime + 1.00% following the five- or 10-year fixed rate. Loan to value up to 80%. Loan fee 0.50%. Appraisal costs not paid for by Bank. Borrower to pay closing costs. Financing subject to credit approval.

Available for applications submitted between April 5 and May 28, 2021.

Kati Collins, VP Branch Manager NMLS# 857754 301 E Fairhaven Ave Burlington, WA 98233 Branch: (360) 757-9080 Direct (360) 755-1503 Kati.Collins@bannerbank.com

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BANNER BANK

FLY 03/21

Member FDIC





Spikes are the members who are actively recruiting new members and encouraging all members to renew. With 6 credits, you become a spike: You earn 1 spike credit for each new member, 1 credit for the first year they renew and  $\frac{1}{2}$  credit each renewal thereafter. Thank you to everyone listed below! THE NAMES IN BOLD HAVE RECRUITED A NEW SICBA MEMBER IN 2021

<u>All Tíme Bíg Spíke (1,500+):</u>			
Kevin Kartak – 2,486*	Bob Moe, CAPS – 1,577.5		
<u> Grand Spíke (1,000 – 1,499):</u>			
+Patrick Hayes, CGP – 1256.25*			
<u> Statesman Spíke (500 – 999):</u>			
Bob Johnson, CAPS, CGP – 874.5 Shelli Lucus-Kennedy – 813*			
<u>Super Spíke (250 – 499):</u>			
+John Piazza Sr – 493.5	+Dottie Piazza – 368.5	Scott Rainwater – 290.5	+Don Wetsch – 260
<u> Royal Spíke (150 – 249):</u>			
Scott Yonkman, CAPS – 249	Ron Wallin – 190	Ted Clifton, CGB, MCGP – 184	.5 Kym Kelly – 150
<u> Red Spíke (100 - 149):</u>			
Cameron Kartak – 145.5*	Martha Rose – 131.5*	+Ed Stanton – 131 Jon Ro	berts, CGB, CAPS, CGP – 104
<u>Green Spíke (50 - 99):</u>			
Gary Wray – 96	Zane Morrison – 95	Keith Swanson – 77.5 Chris Deasy, CAPS, CGP – 78	
Brian Gentry – 73.5	Josh Baldwin – 73	Paul Woodmansee, BIAW Cer	rtified Builder – 57.5
Ben Burton – 57			
<u> 21 Spíkes (25 – 49):</u>			
Charles Locke – 42	Dave Hillman – 40.5	Curtis Banta, BIAW Certified Builder – 35	
Dee Dee Swartz – 32	Jim Spane – 32		
<u>Spíkes (6 - 24):</u>			
Tiane White – 20.5	Jim Thelen – 20.5	Dave Johnson – 19	Kelly Fox 19*
Michelle Grovdahl – 17.5	Brynn Riggins – 16	Kris Tully – 15.5	Joe Woodmansee – 15
Jim Hall – 14.5 Hans Grovdahl – 12	Sam Brode – 14 Kim Piazza – 12	Peggy Schultz – 14 Chad Fisher – 11	Dan Wickstrom – 13
Jay Roberts, BIAW Certified Bu			Nate Kaplan – 10.5
Troy Lautenbach – 10.5	Kathy Sanchez – 9.5	John Piazza Jr. – 9.5	Evan Holzknecht – 9
Ed Perry – 8	Karen Watson – 7.25*	John Ravnik – 7	Ed Olsen – 7
K. Garl Long – 7	Mike "Oly" Olsen – 7	Greg Kreider – 7	Dave Holmly – 6.5
Russell Hester – 6.5	Ed Clark – 6.5	Shellie Eubanks – 6.5	Kris Yaun – 6
Tina Cossel-Anderson – 6	Don Fenimore - 6		
<u>Spike Candidates</u> with new members in 2021:			
Jay Oakes – 2			
	C		

Star Recruiters with 5 or more new members in 2021:

\*Also recruits in other local associations. +Life SICBA member

Spike Members are the lifeblood of our association. They are the members who are actively recruiting new members and encouraging all members to renew. Spike credits are earned with each new member recruited plus additional credits each year that member renews. Congratulations to our members who have attained a new spike level:

#### Kim Kelley, Royal Spike – 150-249 Spike Points

Thank you for your efforts to grow and sustain SICBA's membership!

## Thank you for Renewing

Apríl 1<sup>st</sup> - Apríl 30th

**One Year Plus:** AA Electric Co Inc Baker Septic Tank Pumping Inc **Coastal Cottage Homes Inc Dave Moe Construction Fusion 9 Design GR Nelson LLC** Heritage Portable Buildings LLC Island Ductless Heat Pumps Island Electric & Supply Inc Island Gas Piping & Installations, LLC J.W. Withers Construction LLC No 7 Development LLC Pacific Earth Works. Inc. Rob The Roofer Stilly River Mechanical. Inc. Titan Homes NW Triple R Framing & Drywall Washington Concept LLC Whidbey Lawn Services Inc White Construction Services, Inc **Five Years Plus:** All Sides Finished LLC **Bay Equity Home Loans Brushworks NW Inc Dow's Painting Inc** Eagle Building Company Enchanted Florist John L. Scott – Anacortes Louws Truss Lyndale Glass Next Generation Design **RPM Performance. LLC** Sunshine Painters, LLC Welch Brothers Construction **Ten Years Plus:** Advanced Construction Arrow Insulation Edward Jones Investments - Troy Kunz G.A. Powell Construction Inc Habitat for Humanity of Island County Heckman Inc **Technical Waterproofing Thelen Construction** Vanderyacht Propane **Fifteen Years Plus: Christopher Homes Inc** Creative Surfaces E&M Consulting Fab Tech Inc **Frog Construction** King Water Company Kreider Construction OASYS Inc Pointer Electric Inc Premier Title of Island County **Rainy Day Basement Services** SaviBank Skagit Aggregates LLC Wright Construction & Design Inc.

#### **Twenty Years Plus:**

Greenbank Concrete & Aggregates Samuel's Repair & Remodel Skagit Publishing LLC The Drain Doctor **Twenty-Five Years Plus: Bakerview Builders Broadview Appliances Dave Moe Construction Dimensional Communication Inc** Ed's Construction Island Asphalt & Sitework Inc **Pro-Form Foundations** SRV Construction Inc **Thirty Years Plus:** Lake Erie Trucking/Construction Skagit River Steel & Recycling Waldron Construction **Thirty-Five Years Plus** Island Heating & A/C Inc Triple R Framing and Drywall **Forty Years Plus:** M & H Contracting LLC Puget Sound Energy

There are openings for golfers and for sponsors in SICBA's Annual Golf Tournament July 9<sup>th</sup>, 2021 at the Whidbey Golf Club in Oak Harbor. For registration forms and sponsor opportunities call the office and talk to Shannon or Wayne at (360) 757-6916.

# WE PROVIDE STRESS-FREE BOOKKEEPING SERVICES

# Our team is led by **Michelle Aulday**.

With over 20 years experience of working with a wide variety of small businesses, she works to ensure that each client has a better understanding of their financial picture."

# BOOKKEEPING SERVICES

- Full-Service Bookkeeping
- QuickBooks Review / Clean Up
- Payroll Processing
- Payroll Tax Filings

## QUICKBOOKS TRAINING

- New Company Set Up
- 1 on 1 Training
- In-house Bookkeeping Training



MONTHLY BOOKKEEPING SERVICE

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# SICBA'S Calendar of Events ALL OF SICBA'S EVENTS ARE VIRTUAL UNTIL FURTHER NOTICE. PLEASE CHECK OUR WEBSITE FOR UPCOMING EVENTS AND SCHEDULING SINCE THINGS CHANGE DAILY AND WE CANNOT BE SURE AN EVENT OR CLASS WILL BE HELD ON THE DATE PLANNED.

# WE ARE TRYING TO BE FLEXIBLE AND BRING YOU ALL THE SUPPORT AND INFORMATION AVAILABLE. THAT ALSO CHANGES DAILY

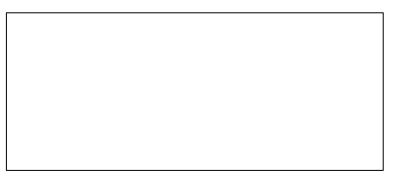
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